

Name: Louise Wood

We would love you hear about how **Positive Real Estate** have had a *positive* impact on your investing journey, please share with us your experience.

What specifically has the Team at PRE helped you with?

Insight into investing in property,

What are 2 key things you've achieved this month, quarter or year with PRE?

They could be personal and/or property/wealth creation related. They might be big wins or small wins. We love all wins!

1. Purchase of investment property

2. SMSE set up.

What challenges have you had and overcome; and how?

What did you learn?

Working by myself - as staff member on extended leave. One job at a time.

Name: Simon Curric

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What specifically has the Team at PRE helped you with?

FINANCIAL POSITION ANALYSIS

What are 2 key things you've achieved this month, quarter or year with PRE?

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1. SUGGESTED STRATEGY WITH MY
FINANCIAL POSITION.

2. PROVIDING A FEASO REPRESENTATIVE
OF STRATEGY.

What challenges have you had and overcome; and how?

What did you learn?

ANALYSING THE FEASO AND POPULATING
CORRECT DATA

Name: Ray Rogers

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What specifically has the Team at PRE helped you with?

bought our properties after
being educated/coached

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1. Quiet time for reflection
both of us changed jobs

2. _____

What challenges have you had and overcome; and how?

What did you learn?

Take the "emotion" out of investing
whether excited frustrated or irked.
we had a contract in Sydney - developer
increased price 10K & we felt betrayed & pulled
out...

Name: Neridah Mann

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What specifically has the Team at PRE helped you with?

Refinancing

Creating SMSF

Investment property through SMSF

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1. Creating SMSF to buy investment
property

2. Took time to learn the "small stuff"
to create the "big stuff" eg paying mortgage
Fortnight instead monthly, making extra repayments.

What challenges have you had and overcome; and how?

What did you learn?

- ^{Finding} Time to learn more!
- Trusting in SMSF from a "safe" ground
of a big super fund.
- Reeling the partner in on spending. Getting
her to understand where we are going
+ what we need to do!!

Name: E Wong

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What specifically has the Team at PRE helped you with?

Making Goal.
Finding the attractive property

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1. Tax return cash is on hand. Sep 17

2. Getting promotion

What challenges have you had and overcome; and how?

What did you learn?

Save Money & Avoid Spending \$ for property.
- Try to think long term need

Name: Brett & Diane Crowther

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What specifically has the Team at PRE helped you with?

Purchase of H&L at Fern Bay, Newcastle, which
has since increased \$100k in 12 months

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1. Found a lender who will accept a refinance
on my wife's visa (no one else accepted it). Sadly,
interest rate was 7% instead of current 4.5%. It's a pain B

2. _____

What challenges have you had and overcome; and how?

What did you learn?

Lending very challenging Had to take an unsecured
personal loan to make a deposit for OTP unit in Melbourne.
Don't trust the bank's word until you have the finance!