

Name: DEE HAVESBOND

We would love you hear about how your property investment journey so far with Positive Real Estate.

How many properties have you purchased since joining PRE?
(Through PRE and/or own deals)

JUST JOINED - IN THE MARKET

What is your favourite property you have purchased and why?

TO BE CONTINUED...

What has been the biggest challenge when purchasing property and how have you overcome this?

SERVICEABILITY

What types of properties would you like to see more of and at what price point?

OFF THE PLAN - \$500-600 K.

BLUE CHIP PROPERTIES - ROI.

Name: Louise Mitchell

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In the process of our first now.

What is your favourite property you have purchased and why?

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What has been the biggest challenge when purchasing property and how have you overcome this?

Saving - meetings w Laura

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What types of properties would you like to see more of and at what price point?

Townhouses - 450 - 600k

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Name: Patrick Bagley

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What is your favourite property you have purchased and why?

The next one!

What has been the biggest challenge when purchasing property and how have you overcome this?

Income

What types of properties would you like to see more of and at what price point?

Name: CREC BACLEN

We would love you hear about how your property investment journey so far with Positive Real Estate.

How many properties have you purchased since joining PRE?
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NONE

What is your favourite property you have purchased and why?

MY UNIT IN VICTORIA.

BECAUSE I MADE A CONFIDENT DECISION AND PURCHASE

What has been the biggest challenge when purchasing property and how have you overcome this?

MY WIFE!

I HAVEN'T!

What types of properties would you like to see more of and at what price point?

Name: Tristan Densham

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How many properties have you purchased since joining PRE?
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What is your favourite property you have purchased and why?

Central Coast property

Bought just after the GFC and now
it has doubled in value.

What has been the biggest challenge when purchasing property and how have you overcome this?

Borrowing capacity - waiting till both of us
are back at work.

What types of properties would you like to see more of and at what price point?

House + land, 4 bed town houses
500k.

Name: PAUL GLOVER

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2

What is your favourite property you have purchased and why?

2/10 HILDA ST, HAMILTON

IT IS OUR FIRST STEP ON THIS

JOURNEY

What has been the biggest challenge when purchasing property and how have you overcome this?

→ UNDERSTANDING FINANCE AND REQUIREMENTS

FROM THE BANKS/LENDERS

→ OVERCOME BY CONTINUED DISCUSSIONS WITH

MENTORS + FINANCE TEAM

What types of properties would you like to see more of and at what price point?

MELB APARTMENTS 400K-450K

Name: Malcolm Fowler

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ONE

What is your favourite property you have purchased and why?

COLLINGWOOD

POSITION

DESIGN

POTENTIAL

What has been the biggest challenge when purchasing property and how have you overcome this?

FINANCE

PRIVATE FINANCE IN COMBINATION

WITH EXISTING LOANS

What types of properties would you like to see more of and at what price point?

Name: Lyane + Brian Fitzpatrick

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How many properties have you purchased since joining PRE?
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3?

What is your favourite property you have purchased and why?

None yet - still under construction

What has been the biggest challenge when purchasing property and how have you overcome this?

Trying To Get Answers From

Building Construction Progress,

Lack of communication from legal representatives - keep on trying to overcome!

What types of properties would you like to see more of and at what price point?

500-600K price range

good variety of styles available.

Name: Cheree Tuckwell

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3 Properties

What is your favourite property you have purchased and why?

Victoria Point QLD (HOME)

Location

What has been the biggest challenge when purchasing property and how have you overcome this?

Refinancing - SORTED

What types of properties would you like to see more of and at what price point?

Housing (HOUSE & LAND) \$500K

Name: Belinda Gannon

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How many properties have you purchased since joining PRE?
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What is your favourite property you have purchased and why?

3 properties

1 x duplex new build to utilize the tax deductions.

1 x off plan unit in Brisbane in our SMSF

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What has been the biggest challenge when purchasing property and how have you overcome this?

Property valuation at settlement, having to add more funds as val was low.

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What types of properties would you like to see more of and at what price point?

Townhouses with 3bed, 2 bath 2 car, in the \$500k - \$600k range

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Name: Daniel Rehting

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How many properties have you purchased since joining PRE?
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2

What is your favourite property you have purchased and why?

I dont have a favourite

all my children are equal

What has been the biggest challenge when purchasing property and how have you overcome this?

finding the time to get organised

Reacting through contracts and feeling

Confident in the purchase.

What types of properties would you like to see more of and at what price point?

high cash flow low OUTLAY cost.

Name: Elysha Clark

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How many properties have you purchased since joining PRE?

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one "in the works"

What is your favourite property you have purchased and why?

Hamilton - my first!
worked @ jobs to get it
+ still adore its old charm

What has been the biggest challenge when purchasing property and how have you overcome this?

- Serviceability - understanding what banks need
Time! Getting paperwork in
+ time to research - look etc.
- Mindset! Never thought I would
buy brand new/build!

What types of properties would you like to see more of and at what price point?

In the process of property purchase
to Melb + Canberra really appeal!

Name: LINNA & ALLAN BRADY

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How many properties have you purchased since joining PRE?
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ONE

What is your favourite property you have purchased and why?

S. BLEGAR CRT - its in Melbourne! The place to be. ↖ DONCASTAR

What has been the biggest challenge when purchasing property and how have you overcome this?

Banks. In progress...

What types of properties would you like to see more of and at what price point?

Lower price point. 250K-300K.

Name: Karen Teunissen / Bart Teunissen

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2 PROPERTIES

What is your favourite property you have purchased and why?

QUEENSLAND PROPERTY CLOSE TO

COFFEE SHOPS AND EATERIES

What has been the biggest challenge when purchasing property and how have you overcome this?

GETTING GOOD CASH FLOW RENTS,

AND TENANTS

What types of properties would you like to see more of and at what price point?

TOWNHOUSES HOUSE AND LAND

\$400,000 TO \$500,000

Name: KERRY MANNING

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How many properties have you purchased since joining PRE?
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2

What is your favourite property you have purchased and why?

Rohedale - Great location, Quality design

What has been the biggest challenge when purchasing property and how have you overcome this?

Finance - just didn't give up - there is always a way

What types of properties would you like to see more of and at what price point?

House + land \$450K - \$550K

Name: Nicole McLeod

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4

What is your favourite property you have purchased and why?

Albany Creek - beautiful

Excellent rent

Great location

Would love to live in it

What has been the biggest challenge when purchasing property and how have you overcome this?

Dead lines

- deep breaths

- constant calls with Laura

- believing in what we are doing

What types of properties would you like to see more of and at what price point?

Apartment @ Honey Suckle

3 bedroom 2 bathroom double garage

Ocean views for \$500,000



Name: Kat Steele

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1 - off the plan - to be finished 2020

What is your favourite property you have purchased and why?

Haha my only 1

I love it, I love the location, I

love the developers, I love the

champagne they sent me!

What has been the biggest challenge when purchasing property and how have you overcome this?

Knowing what to do and trusting in
your decisions!!

I've overcome by seeking a lot of help, lots

of research and believing in myself 100%!

What types of properties would you like to see more of and at what price point?

more house and land - as low

as possible! \$500,000